THE

AUGUST 11, 2025 - WRITTEN BY STEVEN THOMAS

WILL PRICES PLUNGE?

THERE ARE THREE INDICATORS TO LOOK FOR IN DETERMINING WHEN HOME PRICES WILL DROP SHARPLY, BUT ONLY ONE OF THEM IS CURRENTLY PRESENT.





THREE INDICATORS

THE SUPPLY OF AVAILABLE HOMES, CURRENT BUYER DEMAND, AND THE NUMBER OF DISTRESSED HOMES WILL COLLECTIVELY SIGNAL THE NEXT PLUNGE IN HOME VALUES

Many people argue that housing is due for a correction. Their rationale is that home prices surged at an unprecedented rate from 2020 through the first half of 2022. When mortgage rates jumped from 3.25% in January 2022 to 7.37% nine months later in October, home affordability plummeted to historically low levels. Affordability is based on household incomes, mortgage rates, and home values. Since household incomes have not skyrocketed, and mortgage rates have bounced around 7% for nearly three years, the natural conclusion is that prices must plunge to improve affordability. Many have exclaimed that they feel it in their "gut," that it is not a matter of if prices correct, it is when.

Yet, economics does not adhere to intuition or a "gut" reading. Instead, it is best to turn to the facts, data, and current trendlines. There are three key indicators to watch for to determine when home prices will plunge: a glut of homes available for purchase, an elevated number of distressed homes, including both foreclosures and short sales, and weak demand. All three need to be present to instigate a price correction. That is precisely what occurred leading up to and during the Great Recession. According to the Freddie Mac House Price Index, the Riverside/San Bernardino County metro area experienced a substantial year-over-year drop in June 2007, 2008, 2009, and 2011.

FREDDIE MAC HOUSE PRICE INDEX - RIVERSIDE/SAN BERNARDINO COUNTY

| | June | June | June | June | June | June | June | June | June | June |
|-----|-------|-------|--------|--------|------|-------|-------|-------|-------|-------|
| | '06 | '07 | '08 | '09 | '10 | '11 | '12 | '13 | '14 | '15 |
| YoY | 10.1% | -6.0% | -32.3% | -22.4% | 4.6% | -5.5% | 2.5% | 23.7% | 13.3% | 6.1% |
| MoM | 0.0% | -1.4% | -2.8% | 0.9% | 0.0% | -0.3% | 1.4% | 2.6% | 0.7% | 0.8% |
| | June | June | June | June | June | June | June | June | June | June |
| | '16 | '17 | '18 | '19 | '20 | '21 | '22 | '23 | '24 | '25 |
| YoY | 6.1% | 7.2% | 7.8% | 3.1% | 5.0% | 26.1% | 16.8% | -1.2% | 5.1% | 0.1% |
| MoM | 0.7% | 0.8% | 0.5% | 0.4% | 1.2% | 2.6% | -0.6% | 0.8% | 0.1% | -0.6% |



Where is San Bernardino County today in terms of the three factors: supply, demand, and distressed? Let the data reveal where the market is headed and allow it to set accurate market expectations.

1. Supply of Available Homes: Despite many more sellers competing against each other, supply is still constrained compared to where it was leading up to and during the Great Recession. According to the National Association of REALTORS®, the national inventory today stands at 1,530,000 homes. In June 2006, there were 3,740,000, or 144% more, and in June 2007, there were 3,870,000, more than two and a half times today's level. In July 2007, it eclipsed 4,000,000 homes. While the inventory may have grown over the past couple of years, it has remained at low levels compared to the glut of homes available leading up to and during the Great Recession.

In San Bernardino County, there are currently 6,633 homes available for sale. Yet, at the end of July 2008, it reached 16,000, or 141% higher. Today's inventory is 31% higher than last year's 5,075, and 77% higher than 2023's 3,738 homes.



2. Buyer Demand: Mortgage rates have been stuck above 6% for three years, and buyer demand has been muted ever since. Demand had remained high from the second half of 2020, during the pandemic, through May 2022. The favorable mortgage rate environment fueled remarkable demand. That came to an abrupt end in 2022 when the Federal Reserve embarked on an unprecedented rate-hiking cycle. As mortgage rates soared, demand and closed sales activity plummeted. Demand will remain subdued as long as rates remain elevated, hovering around 7%.

Current demand (a snapshot of the number of new pending sales over the prior month) is at 1,525 pending sales, 2% lower than both last year's 1,555 and 2023's 1,557. The 3-year average before the pandemic (2017-2019) was 2,233 pending sales, a mind-boggling 46% higher than today. Through June, there were 8,194 closed sales in 2025, representing a 42% decrease from the 3-year pre-COVID average of 14,072 sales. **Yes, San Bernardino County is currently experiencing extremely weak demand**.

3. Distressed Homes: There have been very few distressed home sales for years now, and it is not going to change anytime soon. In June, there were only four foreclosure sales and 10 short sales out of the 1,486 total closed sales. That is 0.9% of all closed sales. Compare that to 56% in 2009, 49% in 2010, 46% in 2011, and 42% in 2012.

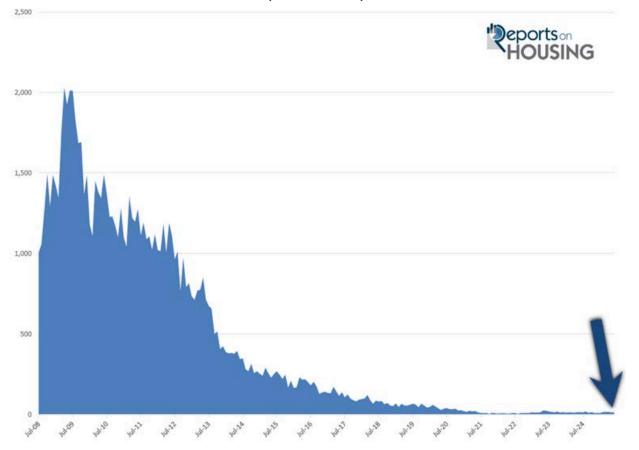
Distressed properties are still below pre-pandemic levels. According to the ICE McDash loan-level database, the national delinquency rate for first-lien mortgages is currently at 3.2%, below the pre-pandemic average of 3.5% (2018-2019) and far below the 4.13% average from 2000 to 2005. The housing stock is the healthiest in U.S. history, thanks to tight lending standards that date back to 2010, when borrowers qualified with strong credit, great jobs, large down payments, and low mortgage rates. Homeowners are sitting on tremendous, record-high equity, and 40% own their homes free and clear.

When distressed homes are present, banks need to unload these nonperforming assets so that they can utilize the capital once again. They lack emotion when it comes to selling these assets. They "have to sell," meaning they will do whatever it takes to secure a sale. That is vastly different than today. There are very few sellers who truly "have to sell." Instead, the inventory is built on a collection of homeowners who are emotionally tied to their homes. It's where their kids learned to ride a bike. They are not just selling a house; they are selling their "home." This creates a real stickiness to

pricing.

SAN BERNARDINO COUNTY

CLOSED DISTRESSED SALES (MONTHLY)



The Bottom Line: Only one of the three indicators for prices to plunge is present in today's housing market, muted demand. There must be considerable additional pressure for prices to fall substantially, not just low demand. A glut of available homes, along with unemotional distressed sellers who "have to sell," and weak demand are the necessary ingredients for housing to experience a correction. Prices will not plunge solely due to weak demand.



ACTIVE LISTINGS

THE INVENTORY TUMBLED BY 152 HOMES OVER THE PAST COUPLE OF WEEKS

The active listing inventory decreased by 152 homes over the past two weeks, representing a 2% decrease, and now stands at 6,633, its first drop of the year. It will be interesting to see if the San Bernardino County housing market reaches its typical peak between August and September. It appears that it may be reaching a peak sooner; only time will tell. Prices have started to fall slightly from month to month in San Bernardino County. It is simply a matter of supply and demand. While demand has remained relatively unchanged over the past couple of years, at similar muted levels, there are more competing listings this year than in recent years. Examining the supply and demand scale, the additional supply has tilted the scale marginally in favor of buyers.

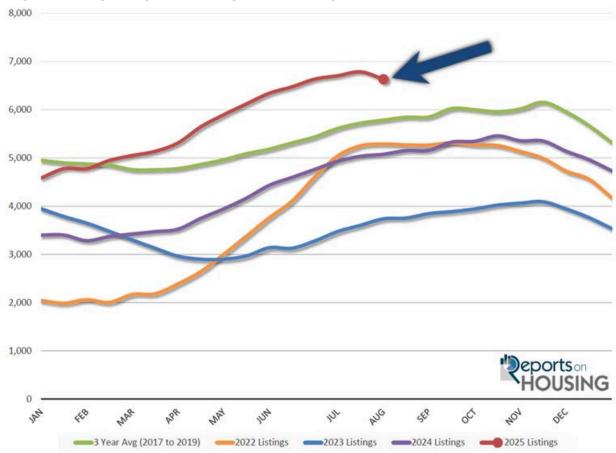
Last year, the inventory was at 5,078 homes, **23% lower, or 1,555 fewer**. The 3-year average before COVID (2017-2019) was 5,785, **13% less**, or 848 fewer homes.

Homeowners continue to "hunker down" in their homes, unwilling to move due to their current underlying, locked-in, low fixed-rate mortgage. This trend has been easing from the lows established in 2023. Through July, 17,908 homes were placed on the market in San Bernardino County, 6,007 fewer than the 3-year average before COVID (2017-2019), 25%

less. In 2024, only 15,976 homes entered the market, and in 2023, it was only 13,942. More sellers are opting to sell in 2025.

SAN BERNARDINO COUNTY

ACTIVE LISTING INVENTORY YEAR-OVER-YEAR





DEMAND

DEMAND HAS FALLEN BY SEVEN PENDING SALES
OVER THE PAST COUPLE OF WEEKS

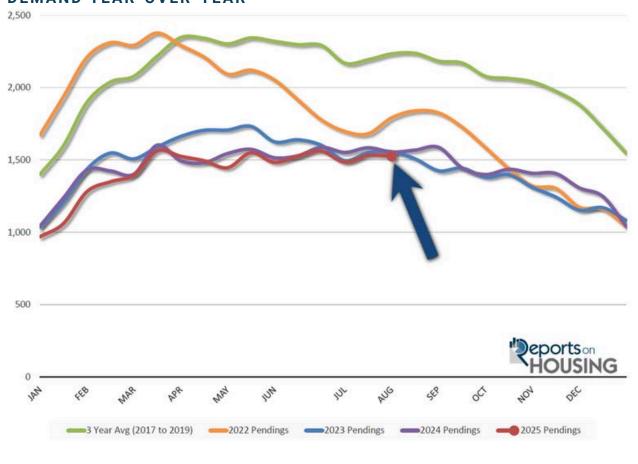
Demand, a snapshot of the number of new pending sales over the prior month, decreased from 1,532 to 1,525 in the past couple of weeks, representing a seven-pending-sale rise, nearly unchanged. The first Friday of every month is Jobs Friday, one of the most important economic reports each month. This month it fell on August 1st. The report was extremely weak, prompting investors to pivot from stocks to longer-duration investments. As a result, mortgage rates dropped considerably. According to Mortgage News Daily, 30-year mortgage rates declined from 6.75% on July 31st to 6.58% today, the lowest rate since October 4th. If the economy continues to show evidence of an economic slowdown, rates will fall further. If rates drop below 6.5% with duration, expect demand to improve noticeably. As mortgage rates fall, demand will improve. Examining the supply and demand scale, the increased demand will offset the additional seller competition and could shift pricing back in favor of sellers. It will be imperative to continue closely monitoring all economic data releases moving forward to determine the market's direction.

Last year, demand was 1,555, with **30 additional pending sales, or 2% more**. The 3-year average before COVID (2017-2019) was 2,233 pending sales, **46% higher than today, representing an additional 708 pending sales**.

As the Federal Reserve has indicated, watching all economic releases for signs of slowing is essential. That is the only path to lower mortgage rates at this time. These releases can

cause mortgage rates to move higher or lower, depending on how they compare to market expectations. This week, the Producer Price Index (PPI) and the Consumer Price Index (CPI) will be released, two key indicators of inflation. On Thursday, Retail Sales will be released. Next week, the S&P Global Manufacturing and Services PMI is scheduled for release on Wednesday, which measures the health of the manufacturing and services sectors.

SAN BERNARDINO DEMAND YEAR-OVER-YEAR



SAN BERNARDINO COUNTY EMT BREAKDOWN





EXPECTED MARKET TIME

THE EXPECTED MARKET TIME IMPROVED BY TWO DAYS OVER THE PAST COUPLE OF WEEKS.

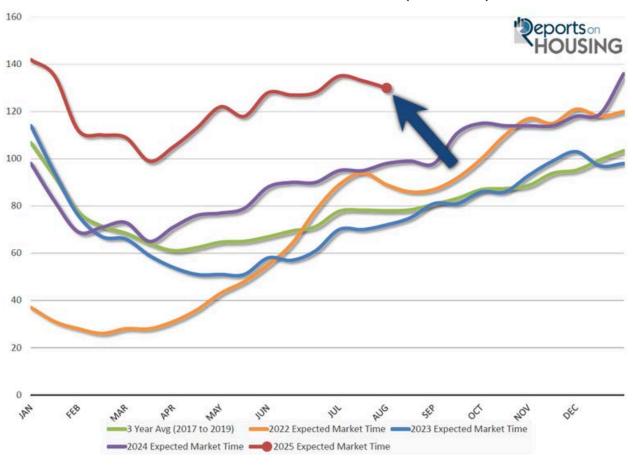
With the supply of available homes falling by 152 homes, **down 2%**, and demand falling by seven pending sales, **nearly unchanged**, the Expected Market Time (the number of days it takes to sell all San Bernardino County listings at the current buying pace) decreased from 133 to 130 days in the past couple of weeks, still a very high July level.

Last year, it was 98 days, substantially faster than today. The 3-year average before COVID was 78 days, which is also much quicker than today.

The Expected Market Time for condominiums and townhomes decreased from 136 to 130 days in the past two weeks. It was at 73 days last year. For detached homes, the Expected Market Time decreased from 132 to 131 days. It was 73 days a year ago. Currently, there is not a significant difference between attached and detached homes.

SAN BERNARDINO COUNTY

EXPECTED MARKET TIME YEAR-OVER-YEAR (IN DAYS)



SAN BERNARDINO COUNTY LUXURY END BREAKDOWN





LUXURY FND

THE LUXURY MARKET IMPROVED OVER THE PAST
COUPLE OF WEEKS

Over the past couple of weeks, the luxury inventory of homes priced above \$800,000 (the top 10% of the San Bernardino County housing market) decreased from 1,242 to 1,216 homes, representing a 2% decline. Luxury demand rose by 11 pending sales, or 5%, and now stands at 214. With demand rising and supply continuing to fall, the Expected Market Time for luxury homes priced above \$800,000 decreased from 184 to 170 days, its second consecutive decline.

Year over year, the active luxury inventory is up by 222 homes or 22%, and luxury demand is up by 33 pending sales or 18%. Last year's Expected Market Time was 165 days, similar to today.

In the past two weeks, the Expected Market Time for homes priced between \$800,000 and \$1 million increased from 136 to 141 days. The Expected Market Time for homes priced between \$1 million and \$1.5 million decreased from 195 to 163 days. The Expected Market Time for homes priced above \$1.5 million decreased from 565 to 369 days. Luxury is at 170 days overall. At this pace, a seller would be looking at becoming a pending sale around January 2026.

SAN BERNARDINO COUNTY MARKET BREAKDOWN

| PRICE RANGES & MARKET SPEED | MARKET TIME | % OF CURRENT INVENTORY | % OF CURRENT DEMAND | LAST YEAR |
|-----------------------------|-------------|------------------------------|---------------------------|-----------|
| \$0-\$300k | 136 Days | 10% | 10% | 105 Days |
| \$300k-\$500k | 123 Days | 34% | 36% | 87 Days |
| \$500k-\$650k | 117 Days | 22% | 25% | 81 Days |
| \$650k-\$800k | 128 Days | 16% | 16% | 97 Days |
| \$800k-\$1m | 141 Days | 8% | 7% | 136 Days |
| \$1m-\$1.5m | 163 Days | 6% | 5% | 152 Days |
| \$1.5m+ | 369 Days | 4% | 1% | 351 Days |





VICTOR VALLEY

THE VICTOR VALLEY HOUSING MARKET SPED BACK UP
OVER THE PAST COUPLE OF WEEKS

In the past two weeks, the inventory of homes in Victor Valley fell by 54 homes, or 3%, to 1,565. Victor Valley demand increased by nine pending sales, or 2%, and now sits at 417 pending sales. With demand rising and supply falling, the overall Expected Market Time for Victor Valley decreased from 119 to 113 days, resulting in a five-day drop. Victor Valley may have seen an increase due to the recent decline in mortgage rates.

Year over year, Victor Valley's inventory is up by 487 homes or 45%. Demand is down by 28 pending sales, or 6%. The Expected Market Time last year was 73 days, substantially hotter than today.

The median sales price in June was \$435,000, a decrease of \$9,950 from May, and the sales-to-list price ratio was 99.8%. The median price in June 2024 was \$439,600, 1% higher.

| VICTOR VALLEY REPORT | CURRENT ACTIVES | DEMAND (LAST 30 DAYS PENDING) | MARKET TIME (IN DAYS) | MARKET TIME 2-WEEKS AGO | MARKET TIME 4-WEEKS AGO | MARKET TIME 1-YEAR AGO | UNITS SOLD JUNE 2025 | MEDIAN SALES PRICE JUNE 2025 | SALES TO L-PRICE RATIO JUNE 2025 |
|-------------------------|--------------------|-------------------------------------|-----------------------------|----------------------------------|----------------------------------|---------------------------------|-------------------------------|---------------------------------------|-------------------------------------------|
| 8/7/2025 | | | | | | | | | |
| Adelanto | 96 | 24 | 120 | 176 | 133 | 57 | 19 | \$385,000 | 99.9% |
| Apple Valley | 388 | 88 | 132 | 117 | 113 | 75 | 89 | \$435,000 | 99.6% |
| Helendale | 77 | 20 | 116 | 126 | 187 | 184 | 18 | \$425,000 | 98.9% |
| Hesperia | 314 | 92 | 102 | 100 | 110 | 60 | 99 | \$470,000 | 100.0% |
| Lucerne Valley | 68 | 8 | 255 | 279 | 197 | 110 | 11 | \$255,000 | 100.1% |
| Oak Hills | 50 | 10 | 150 | 136 | 106 | 133 | 8 | \$740,000 | 99.7% |
| Phelan | 85 | 32 | 80 | 103 | 115 | 86 | 14 | \$430,000 | 100.7% |
| Pinon Hills | 42 | 10 | 126 | 206 | 147 | 68 | 7 | \$392,000 | 99.5% |
| Victorville | 388 | 116 | 100 | 114 | 104 | 62 | 124 | \$427,000 | 100.0% |
| Wrightwood | 57 | 17 | 101 | 115 | 126 | 134 | 6 | \$446,250 | 100.2% |
| ALL VICTOR VALLEY | 1,565 | 417 | 113 | 119 | 116 | 73 | 395 | \$435,000 | 99.8% |

SAN BERNARDINO COUNTY HOUSING SUMMARY





SAN BERNARDINO HOUSING SUMMARY

- INVENTORY: The active listing inventory in the past couple of weeks decreased by 152 homes, down 2%, and now stands at 6,633, its first decline of the year. Last year, there were 5,078 homes on the market, 1,555 fewer homes, or 23% less. The 3-year average before COVID (2017-2019) was 5,785, which is 13% lower than today's reading. From January through July, 25% fewer homes came on the market compared to the 3-year average before COVID (2017-2019), 6,007 less. Yet, 1,932 more sellers came on the market than last year, and 3,966 more compared to 2023.
- DEMAND: Buyer demand, measured by the number of pending sales over the prior month, fell only by nine pending sales in the past two weeks, nearly unchanged, and now totals 1,525. Last year, there were 1,555 pending sales, 30 additional pending sales, or 2% more. The 3-year average before COVID (2017-2019) was 2,233, which is 46% higher.
- MARKET TIME: With supply falling faster and demand nearly unchanged, the Expected Market Time, the number of days to sell all San Bernardino County listings at the current buying pace, decreased from 133 to 130 days in the past couple of weeks. Last year, it was 98 days, substantially faster than today. The 3-year average before COVID (2017-2019) was 78 days, which is also quicker than today.
- LUXURY: In the past two weeks, the Expected Market Time for homes priced between \$800,000 and \$1 million increased from 136 to 141 days. The Expected Market Time for homes priced between \$1 million and \$1.5 million decreased from 195 to 163 days. The Expected Market Time for homes priced above \$1.5 million decreased from 565 to 369 days.
- VICTOR VALLEY: In the past two weeks, the inventory of homes in Victor Valley fell by 54 homes, or 3%, to 1,565. Victor Valley demand increased by nine pending sales, or 2%, and now sits at 417 pending sales. With demand rising and supply falling, the overall Expected Market Time for Victor Valley decreased from 119 to 113 days, resulting in a five-day drop.
- DISTRESSED HOMES: Short sales and foreclosures combined, comprised only 1.3% of all listings and 1.7% of demand. Only 37 foreclosures and 48 short sales are available today in San Bernardino County, with 85 total distressed homes on the active market, down six from two weeks ago. Last year, 50 distressed homes were on the market, slightly fewer than today.
- **CLOSED SALES**: There were 1,486 closed residential resales in June, up 6% compared to June 2024's 1,401 and up 2% from May 2025. The sales-to-list price ratio was 99.7% for San Bernardino County. Foreclosures accounted for 0.7%, and short sales accounted for 0.3% of all closed sales. That means that 99.0% of all sales were sellers with equity.



SAN BERNARDINO MARKET TIME REPORT

| SAN BERNARDINO COUNTY CITIES | CURRENT | DEMAND (LAST 30 DAYS | MARKET TIME | MARKET TIME 2-WEEKS | MARKET TIME 4-WEEKS | MARKET TIME 1-YEAR | MARKET TIME 2-YEARS | MEDIAN ACTIV |
|------------------------------|---------|-------------------------|-------------|------------------------|------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|--------------|
| | ACTIVES | PENDING) | (IN DAYS) | AGO | AGO | AGO | AGO | LIST PRICE |
| 8/7/2025 | | | | | | | | |
| 29 Palms | 207 | 23 | 270 | 288 | 249 | 239 | 166 | \$279k |
| Adelanto | 96 | 24 | 120 | 176 | 133 | 57 | 38 | \$412k |
| Apple Valley | 388 | 88 | 132 | 117 | 113 | 75 | 61 | \$480k |
| Arrowbear | 16 | 1 | 480 | 210 | Infinite | 100 | 225 | \$337k |
| Barstow | 108 | 26 | 125 | 116 | 142 | 84 | 70 | \$309k |
| Big Bear | 144 | 13 | 332 | 330 | 477 | 207 | 190 | \$599k |
| Big Bear City | 240 | 25 | 288 | 317 | 322 | 293 | 136 | \$492k |
| Big Bear Lake | 286 | 37 | 232 | 355 | 337 | 210 | 237 | \$629k |
| Bloomington | 32 | 3 | 320 | 165 | 129 | 71 | 40 | \$620k |
| Cedarpines Park | 10 | 4 | 75 | 90 | 225 | 126 | 158 | \$400k |
| Chino | 191 | 52 | 110 | 103 | 102 | 57 | 50 | \$798k |
| Chino Hills | 114 | 39 | 88 | 86 | 97 | 63 | 37 | \$1.1m |
| Colton | 68 | 24 | 85 | 95 | 94 | 40 | 35 | \$499k |
| Crestline | 171 | 26 | 197 | 233 | 274 | 154 | 110 | \$420k |
| Fontana | 282 | 108 | 78 | 95 | 113 | 59 | 35 | \$673k |
| Forest Falls | 22 | 3 | 220 | 315 | 220 | 110 | 84 | \$470k |
| Grand Terrace | 13 | 6 | 65 | 30 | 33 | 47 | 10 | \$600k |
| Green Valley Lake | 55 | 4 | 413 | 375 | 312 | 184 | 405 | \$374k |
| Helendale | 77 | 20 | 116 | 126 | 187 | 184 | 147 | \$379k |
| Hesperia | 314 | 92 | 102 | 100 | 110 | 60 | 40 | \$500k |
| Highland | 100 | 25 | 120 | 125 | 106 | 66 | 38 | \$625k |
| Joshua Tree | 179 | 14 | 384 | 240 | 295 | 513 | 207 | \$527k |
| Lake Arrowhead | 460 | 42 | 329 | 361 | 394 | 257 | 193 | \$708k |
| Landers | 65 | 4 | 488 | 335 | 350 | 173 | 123 | \$325k |
| Loma Linda | 28 | 16 | 53 | 47 | 55 | 69 | 49 | \$699k |
| Lucerne Valley | 68 | 8 | 255 | 279 | 197 | 110 | 117 | \$330k |
| Mentone | 11 | 5 | 66 | 50 | 30 | 100 | 25 | \$780k |
| Montclair | 29 | 9 | 97 | 129 | 69 | 60 | 48 | \$679k |
| Morongo Valley | 32 | 4 | 240 | 204 | 225 | 525 | 120 | \$415k |
| Needles | 37 | 6 | 185 | 195 | 315 | 150 | 135 | \$270k |
| Newberry Springs | 35 | 3 | 350 | 1,140 | 370 | 300 | 228 | \$230k |
| Oak Hills | 50 | 10 | 150 | 136 | 106 | 133 | 99 | \$689k |
| Ontario | 316 | 127 | 75 | 75 | 78 | 61 | 48 | \$677k |
| Phelan | 85 | 32 | 80 | 103 | 115 | 86 | 73 | \$468k |
| Pinon Hills | 42 | 10 | 126 | 206 | 147 | 68 | 45 | \$497k |
| Rancho Cucamonga | 289 | 96 | 90 | 90 | 103 | 55 | 41 | \$799k |
| Redlands | 152 | 46 | 99 | 69 | 109 | 68 | 44 | \$740k |
| Rialto | 97 | 34 | 86 | 64 | 49 | 45 | 35 | |
| | | 9 | | | | the second secon | | \$585k |
| Running Springs | 130 | | 433 | 288 | 177 | 176 | 120 | \$399k |
| San Bernardino | 340 | 111 | 92 | 106 | 108 | 57 | 41 | \$529k |
| Sugar Loaf | 82 | 9 | 273 | 270 | 516 | 187 | 102 | \$349k |
| Twin Peaks | 61 | 5 | 366 | 210 | 231 | 255 | 195 | \$425k |
| Upland | 130 | 39 | 100 | 87 | 79 | 82 | 40 | \$805k |
| Victorville | 388 | 116 | 100 | 114 | 104 | 62 | 54 | \$450k |
| Wrightwood | 57 | 17 | 101 | 115 | 126 | 134 | 123 | \$495k |
| Yucaipa | 99 | 40 | 74 | 85 | 62 | 90 | 56 | \$700k |
| Yucca Valley | 251 | 44 | 171 | 221 | 209 | 220 | 167 | \$480k |
| All of S.B. | 6,633 | 1,525 | 130 | 133 | 135 | 98 | 72 | \$540k |



SAN BERNARDINO PRICE RANGE REPORT

| COUNTY ATTACHED HOMES | CURRENT ACTIVES | DEMAND (LAST 30 DAYS PENDING) | MARKET TIME (IN DAYS) | MARKET TIME 2-WEEKS AGO | MARKET TIME 4-WEEKS AGO | MARKET TIME 1-YEAR AGO | MARKET TIME 2-YEARS AGO | MEDIAN ACTIVE |
|-----------------------|--------------------|-------------------------------------|--------------------------|-------------------------------|-------------------------------|------------------------------|-------------------------------|---------------|
| 8/7/2025 | | | | | | | | |
| All of S.B. | 924 | 213 | 130 | 136 | 152 | 73 | 57 | \$530k |
| S.B. \$0-\$300k | 108 | 29 | 112 | 143 | 180 | 87 | 40 | \$249k |
| S.B. \$300k-\$500k | 306 | 68 | 135 | 150 | 165 | 66 | 48 | \$411k |
| S.B. \$500k-\$650k | 297 | 86 | 104 | 106 | 108 | 53 | 65 | \$570k |
| S.B. \$650k+ | 213 | 30 | 213 | 183 | 237 | 153 | 74 | \$775k |

| SAN BERNARDINO COUNTY DETACHED HOMES 8/7/2025 | CURRENT ACTIVES | DEMAND (LAST 30 DAYS PENDING) | MARKET TIME (IN DAYS) | MARKET TIME 2-WEEKS AGO | MARKET TIME 4-WEEKS AGO | MARKET TIME 1-YEAR AGO | MARKET TIME 2-YEARS AGO | MEDIAN ACTIVE LIST PRICE |
|-----------------------------------------------|--------------------|-------------------------------------|--------------------------|-------------------------------|-------------------------------|------------------------------|-------------------------------|-----------------------------|
| All of S.B. | 5,709 | 1,312 | 131 | 132 | 133 | 102 | 75 | \$545k |
| S.B. \$0-\$300k | 569 | 120 | 142 | 152 | 132 | 109 | 81 | \$249k |
| S.B. \$300k-\$500k | 1,930 | 476 | 122 | 122 | 120 | 91 | 64 | \$415k |
| S.B. \$500k-\$650k | 1,179 | 291 | 122 | 119 | 134 | 89 | 63 | \$575k |
| S.B. \$650k-\$800k | 904 | 219 | 124 | 123 | 116 | 91 | 82 | \$719k |
| S.B. \$800k-\$1m | 507 | 110 | 138 | 130 | 142 | 137 | 107 | \$890k |
| S.B. \$1m-\$1.5m | 386 | 76 | 152 | 189 | 227 | 154 | 87 | \$1.2m |
| S.B. \$1.5m+ | 234 | 20 | 351 | 583 | 374 | 362 | 292 | \$2.0m |

| COUNTY ALL HOMES | CURRENT ACTIVES | DEMAND (LAST 30 DAYS PENDING) | MARKET TIME (IN DAYS) | MARKET TIME 2-WEEKS AGO | MARKET TIME 4-WEEKS AGO | MARKET TIME 1-YEAR AGO | MARKET TIME 2-YEARS AGO | MEDIAN ACTIV |
|---------------------|--------------------|-------------------------------------|--------------------------|-------------------------------|-------------------------------|------------------------------|-------------------------------|--------------|
| 8/7/2025 | ACTIVES | i Lindino) | (III DAIS) | A00 | 700 | 700 | A00 | LISTTRICE |
| All of S.B. | 6,633 | 1,525 | 130 | 133 | 135 | 98 | 72 | \$540k |
| S.B. \$0-\$300k | 677 | 149 | 136 | 150 | 138 | 105 | 75 | \$249k |
| S.B. \$300k-\$500k | 2,236 | 544 | 123 | 125 | 124 | 87 | 62 | \$415k |
| S.B. \$500k-\$650k | 1,476 | 377 | 117 | 116 | 128 | 81 | 63 | \$574k |
| S.B. \$650k-\$800k | 1,028 | 241 | 128 | 125 | 122 | 97 | 80 | \$715k |
| S.B. \$800k-\$1m | 551 | 117 | 141 | 136 | 147 | 136 | 105 | \$889k |
| S.B. \$1m-\$1.5m | 419 | 77 | 163 | 195 | 235 | 152 | 85 | \$1.2m |
| S.B. \$1.5m+ | 246 | 20 | 369 | 565 | 374 | 351 | 297 | \$2.0m |

^{*}Data tabulated from CRMLS. This data may not reflect all real estate activity in the market. Due to Range Price listings, "All Homes," "Attached" and "Detached" totals do not add up and are slightly off.



SAN BERNARDINO SOLD REPORT

| SAN BERNARDINO COUNTY CITIES | UNITS SOLD JUNE 2025 | MEDIAN SALES PRICE | MEDIAN LIST PRICE | SALES TO LIST PRICE RATIO | LOW PRICE | HIGH PRICE | MEDIAN SQ FT. | MEDIAN \$ PER SQ FT. | MEDIAN DOM | UNITS SOLD JUNE 2024 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|--------------------------|-------------------------|------------------------------------|--------------------------------------------|--------------------------|------------------|----------------------------|---------------|-------------------------------|
| 29 Palms | 31 | \$295,000 | \$299,900 | 97.2% | \$69,900 | \$798,000 | 1400 | \$211 | 39 | 39 |
| Adelanto | 19 | \$385,000 | \$379,999 | 99.9% | \$120,000 | \$472,690 | 1,467 | \$262 | 38 | 20 |
| Apple Valley | 89 | \$435,000 | \$430,000 | 99.6% | \$150,000 | \$825,000 | 1812 | \$240 | 29 | 95 |
| Arrowbear | 1 | \$239,500 | \$247,888 | 96.6% | \$239,500 | \$239,500 | 600 | \$399 | 41 | 2 |
| Barstow | 24 | \$279,500 | \$277,450 | 97.7% | \$140,000 | \$419,725 | 1160 | \$241 | 32 | 26 |
| Big Bear | 11 | \$530,000 | \$539,900 | 98.5% | \$310,000 | \$1,400,000 | 1,572 | \$337 | 20 | 5 |
| Big Bear City | 1 | \$623,000 | \$623,000 | 100.0% | \$623,000 | \$623,000 | 1380 | \$451 | 59 | 26 |
| Big Bear Lake | 1 | \$999,900 | \$999,900 | 100.0% | \$999,900 | \$999,900 | 2,450 | \$408 | 7 | 21 |
| Bloomington | 9 | \$545,000 | \$530,000 | 101.3% | \$390,000 | \$620,000 | 1215 | \$449 | 19 | 3 |
| Cedarpines Park | 3 | \$270,000 | \$285,000 | 98.7% | \$168,795 | \$365,000 | 1,155 | \$234 | 45 | 1 |
| Chino | 54 | \$725,000 | \$719,450 | 98.9% | \$60,000 | \$1,450,000 | 1821 | \$398 | 21 | 36 |
| Chino Hills | 43 | \$1,058,000 | \$1,035,000 | 98.3% | \$545,000 | \$5,200,000 | 2,130 | \$497 | 15 | 46 |
| Colton | 16 | \$439,950 | \$432,450 \$352,499 | 101.1% | \$307,000 | \$665,000 | 1265 | \$348 | 24 | 28 |
| Crestline Fontana | 22 99 | \$357,450 | | 98.8% 100.3% | \$169,900 \$385,000 | \$625,000 | 1,120 1805 | \$319 \$379 | 25 16 | 21 91 |
| Forest Falls | 1 | \$683,490 \$279,900 | \$688,888 \$279,900 | 100.5% | \$279,900 | \$1,300,000 \$279,900 | 784 | \$357 | 84 | 3 |
| Grand Terrace | 8 | \$640,000 | \$637,500 | 100.0% | \$525,000 | \$867,000 | 1733 | \$369 | 30 | 10 |
| Green Valley Lake | 1 | \$517,000 | \$587,000 | 88.1% | \$517,000 | \$517,000 | 2,140 | \$242 | 3 | 3 |
| Helendale | 18 | \$425,000 | \$436,500 | 98.9% | \$270,000 | \$569,000 | 1944 | \$219 | 49 | 13 |
| Hesperia | 99 | \$470,000 | \$469,000 | 100.0% | \$225,000 | \$885,000 | 1,806 | \$260 | 33 | 74 |
| Highland | 30 | \$591,250 | \$592,750 | 99.4% | \$100,000 | \$998,000 | 1887 | \$313 | 19 | 37 |
| Joshua Tree | 20 | \$349,850 | \$350,000 | 95.3% | \$125,000 | \$925,000 | 1,169 | \$299 | 61 | 16 |
| Lake Arrowhead | 42 | \$689,500 | \$684,500 | 103.4% | \$155,000 | \$3,495,000 | 1805 | \$382 | 23 | 25 |
| Landers | 4 | \$160,000 | \$168,500 | 96.3% | \$64,500 | \$319,100 | 728 | \$220 | 23 | 6 |
| Loma Linda | 15 | \$710,000 | \$710,000 | 98.6% | \$459,000 | \$1,400,000 | 1986 | \$358 | 18 | 10 |
| Lucerne Valley | 11 | \$255,000 | \$255,000 | 100.1% | \$31,000 | \$370,000 | 1,440 | \$177 | 20 | 10 |
| Mentone | 4 | \$512,500 | \$499,950 | 101.4% | \$385,000 | \$608,000 | 1321 | \$388 | 12 | 2 |
| Montclair | 11 | \$673,000 | \$649,999 | 100.4% | \$475,000 | \$750,000 | 1,328 | \$507 | 25 | 15 |
| Morongo Valley | 5 | \$271,250 | \$274,900 | 97.1% | \$157,000 | \$450,000 | 876 | \$310 | 20 | 2 |
| Needles | 5 | \$123,000 | \$129,900 | 105.1% | \$35,000 | \$190,000 | 832 | \$148 | 39 | 6 |
| Newberry Springs | 2 | \$222,500 | \$214,950 | 103.5% | \$215,000 | \$230,000 | 1547 | \$144 | 21 | 0 |
| Oak Hills | 8 | \$740,000 | \$744,950 | 99.7% | \$350,000 | \$980,000 | 2,864 | \$258 | 25 | 9 |
| Ontario | 90 | \$677,500 | \$665,123 | 100.4% | \$315,000 | \$1,069,000 | 1489 | \$455 | 25 | 76 |
| Phelan | 14 | \$430,000 | \$422,500 | 100.7% | \$241,500 | \$730,000 | 2,105 | \$204 | 15 | 26 |
| Pinon Hills | 7 | \$392,000 | \$385,000 | 99.5% | \$345,000 | \$639,900 | 1920 | \$204 | 8 | 12 |
| Rancho Cucamonga | 99 | \$809,000 | \$808,888 | 100.2% | \$310,000 | \$1,630,000 | 1,842 | \$439 | 10 | 90 |
| Redlands | 64 | \$639,500 | \$634,000 | 98.8% | \$188,000 | \$1,435,000 | 1691 | \$378 | 13 | 64 |
| Rialto | 43 | \$584,900 | \$580,990 | 99.0% | \$360,000 | \$850,000 | 1,600 | \$366 | 16 | 51 |
| Running Springs | 16 | \$395,500 | \$394,000 | 98.0% | \$270,000 | \$820,000 | 1278 | \$309 | 29 | 7 |
| San Bernardino | 113 | \$520,000 | \$520,000 | 100.0% | \$276,500 | \$1,499,500 | 1,370 | \$380 | 23 | 107 |
| Sugar Loaf | 13 | \$349,900 | \$349,900 | 99.2% | \$185,000 | \$638,600 | 1008 | \$347 | 32 | 7 |
| Twin Peaks Upland | 1 52 | \$305,000 | \$335,000 | 91.0% 99.6% | \$305,000 \$440,000 | \$305,000 \$3,450,000 | 916 1867 | \$333 \$460 | 105 19 | 2 47 |
| Victorville | 124 | \$427,000 | \$428,400 | 100.0% | \$210,000 | \$680,000 | 1,744 | \$245 | 30 | 111 |
| Wrightwood | 6 | \$446,250 | \$446,450 | 100.0% | \$400,000 | \$723,000 | 1228 | \$363 | 34 | 7 |
| Yucaipa | 38 | \$590,000 | \$594,950 | 100.2% | \$339,000 | \$1,999,990 | 2,005 | \$294 | 15 | 40 |
| Yucca Valley | 38 | \$406,475 | \$405,000 | 98.4% | \$90,000 | \$875,000 | 1520 | \$267 | 31 | 33 |
| All of S.B. | 1,486 | \$548,850 | \$549,000 | 99.7% | \$31,000 | \$5,200,000 | 1,665 | \$330 | 22 | 1,401 |
| CONTRACTOR AND ADDRESS OF THE PARTY OF THE P | | | | And a second second second second | CONTRACTOR OF THE PERSON NAMED IN COLUMN 1 | | | | and the Co. | |
| \$0-\$200k | 42 | \$152,500 | \$164,950 | 84.1% | \$31,000 | \$199,000 | 844 | \$181 | 46 | 40 |
| \$200k-\$300k \$300k-\$400k | 99 185 | \$275,000 \$360,000 | \$279,000 \$360,000 | 97.6% 99.2% | \$210,000 \$301,200 | \$300,000 | 1,100 1322 | \$250 \$272 | 29 26 | 98 188 |
| \$400k-\$500k | 306 | \$449,000 | \$449,900 | 99.6% | \$401,000 | \$500,000 | 1,582 | \$272 | 28 | 297 |
| \$500k-\$650k | 375 | \$579,900 | \$579,000 | 100.2% | \$502,598 | \$650,000 | 1692 | \$343 | 23 | 356 |
| \$650k-\$800k | 231 | \$715,000 | \$711,990 | 100.2% | \$652,500 | \$800,000 | 1,851 | \$386 | 16 | 219 |
| \$800k-\$1m | 146 | \$867,934 | \$868,500 | 99.7% | \$805,000 | \$999,900 | 2320.5 | \$374 | 13 | 122 |
| \$1.0m-\$1.5m | 77 | \$1,215,000 | \$1,220,000 | 98.9% | \$1,005,000 | \$1,499,500 | 2,905 | \$418 | 14 | 66 |
| \$1.5m+ | 25 | \$1,980,000 | \$1,888,888 | 101.7% | \$1,515,000 | \$5,200,000 | 3965 | \$499 | 21 | 15 |
| ĢEIJIII1 | 23 | Q1,500,000 | 71,000,000 | 101.770 | Q1,010,000 | 95,200,000 | 3303 | 7 +33 | 2.1 | 13 |